Creating A Culture of Career Readiness:

Ensuring College, Career, and Community Ready Graduates

Beth Kaminski

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Welcome!



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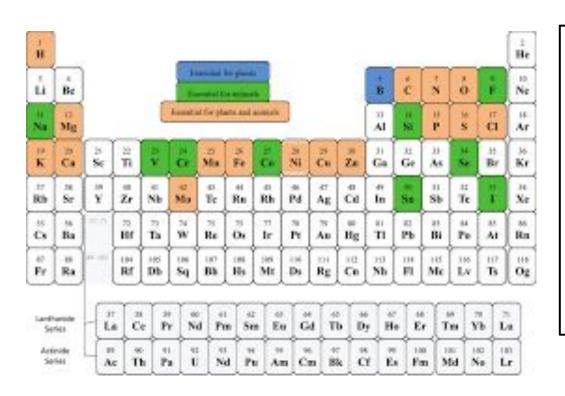
State Director

Regional Career Pathways

- 21 Years In K-12 Education
 - High School English Teacher
 - High School Instructional Coach
 - 15 Years As A High School Administrator
 - 11 Years High School Principal
 - 9 Years At South Milwaukee High School
 - 2 Years At Kettle Moraine High School
- July 2022
 - Named State Director for Regional Career Pathways



What does a "Culture of Career Readiness" look like?



What are the essential elements of a school culture that is focused on career readiness?



An Essential Element: ENGAGEMENT



Student Engagement

The term "engagement" hails back to a mid-17th century association with fencers.

- Imagine competitors facing off with their foils, all senses focused on the micro-adjustments of their opponent's blade as well as their own physical, emotional, and intellectual potential.
- When fencers lunge, circle, and feint, this fierce ballet is called <u>engagement</u>.

According to <u>The Glossary of Education Reform</u>, student engagement "refers to the degree of attention, curiosity, interest, optimism, and passion that students show when they are learning or being taught, which extends to the level of motivation they have to learn and progress in their education."

The glossary adds that, "student engagement may also refer to the ways in which school leaders, educators, and other adults might "engage" students more fully in the governance and decision-making processes."

The National Association of Independent Schools (NAIS) adds more elements to the list, citing that "student engagement is best understood as a relationship between the student and the following elements of the learning environment: the school community, the adults at school, the student's peers, the instruction, and the curriculum."



Benefits of Student Engagement

According to multiple research studies, engaged students:

- Experience improved academic achievement and satisfaction
- Are more likely to persist through academic struggles
- Earn higher standardized test scores
- Have better social skills
- Are less likely to drop out of school





The Reality of Disengagement

Disengagement isn't merely the plight of a few outlier students in your classroom. According to Gallup (2013)

- In the early grades, 8 out of 10 students are engaged
- By middle school, 6 out 10 students are engaged
- By high school, 4 out of 10 students are engaged

"The drop in student engagement for each year students are in school is our monumental, collective national failure," said Brandon Busteed, executive director of Gallup Education.

We know about the students who outwardly disengage, but what about those who are going through the motions and playing the game (those who just "do" school)?



Regional Career Pathways Is the Answer to Student Engagement Issues

Our Purpose:

To deliver high-quality career pathways in high schools that reflect the needs and vision of a regional collaborative group of employers, educational representatives, and economic and workforce development leaders...



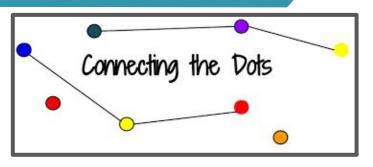
...to garner students' attention, pique their curiosity, connect to their interests, increase their optimism, and feed their passions.



Academic preparation alone, while essential, is NOT enough to ensure postsecondary readiness ~(Achieve 2014)

Why The Work of Career Pathways Is Important

We want students to engage in **personalized** career and academic experiences (which include connections to SEL) that **support and prepare** them for post-secondary opportunities as measured by academic and career **awareness**, **exploration**, **planning**, **and execution** experiences so that they are **able to be successful in their post-secondary education and careers**.



Career and Workforce Development Connections:

Personalized Academic and Career Plans

Social And Emotional Learning

Career Based Learning Experiences

Work-Based Learning

Career Pathways = Ready Made ACP Plan



What Constitutes A Pathway?

Sequence of career and technical education courses (2 required) +

- Industry-recognized credential
- Work-based learning experience
- Dual enrollment opportunity
- Career and technical student organization related activities

(at least 2 of the 4 from above)

LOCAL CAREER PATHWAY

- Created by an individual district or a CTE consortium of districts
- LCPs are a good alternative when local employers or labor market information indicate need and a RCP is not available

REGIONAL CAREER PATHWAY

- Created together by employers, educators, and other regional partners for all school districts in the region
- School districts do not have to identify pathway information and resources on their own
- Reduces duplication of effort
- Progress is more efficient for all when pathway implementation is shared among regional partners

Regional Career Pathways Process

Promote Choose Build Start **Implement Monitor Evaluate** Once the RCP is Developing a RCP Regions can then Regional partners Each district work with offering a RCP select from the completed. starts at the state Regional Career institutions of CESAs work with creates a plan to level with districts who Pathway map higher education promote the representation templates that are and convene or choose to offer pathway to from state and currently identify an the new RCP. students and regional partners available. families. existing group of regional industry who work together Regional partners sector employers regularly review to create a Regional for the pathway and revise RCPs. Career Pathway to be developed. map template.

Making The Connections

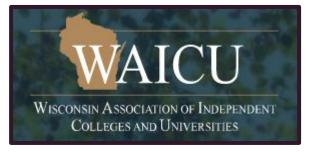












And other regional business, education, and community partners



Current State RCP Maps

- Advanced Manufacturing
- Agriculture, Food, and Natural Resources (NEW-winter 2023)
- Architecture and Construction (up for review this spring/summer)
- Business Administration
 - Business Management
 - <u>Finance</u>
 - Marketing
- <u>Digital Technology</u> (up for review this spring/summer)
- Education and Training
- Energy
- <u>Patient Care</u> (up for review this spring/summer)



In order to determine high skill, high demand industries for career pathway development, DPI partners with the Department of Workforce Development to identify career clusters/industry sectors that meet the definition. Taking the most current 10-year projections, job classifications are identified by greater-than-average growth. These are then crosswalked to CTE career clusters and examined for educational levels required to obtain these jobs in a cluster. Clusters

are prioritized if they have demand at multiple education and skill levels.



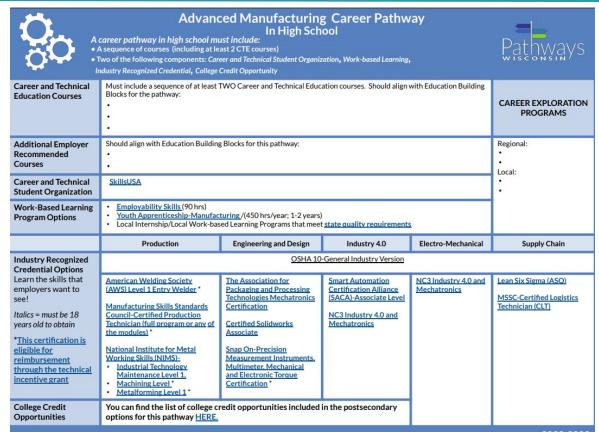
Advanced Manufacturing Regional Career Pathway: State (Page 1)

Advanced Manufacturing Career Pathway <Name of Region> 2020-2021 EXPLORE: Click on the links to find the job titles that seem most interesting to you to learn more! Save any jobs you are interested in from this career pathway in your XELLO account so that you can create an Academic and Career Plan (ACP) later on. **Educational Level Engineering and** Production Industry 4.0 Electro-Mechanical Supply Chain May also require work Design experience Engine/Machine AssemblerO. Data Entry ClerkO, General Laborer, Shipping & Receiving ClerkO, High School Diploma. Range \$xxx.xxx-xxx.xxx Certification Paint Technician* CAD Drafter Robotic Welder* **Electrical Engineering** Robotics and Material Food Processing **Quality Assurance** Quality ControllerO* TechO* Handler Technician Certification or Technician* Robotics Technician Industrial Engineering Inventory Control* Operator **Technical Diploma** Welder* TechO* Sheet Metal WorkerO* Industrial Maintenance Production Technician* Mechanic O* Range \$xxx,xxx-xxx,xxx Range \$xxx.xxx-xxx.xxx Range \$xxx,xxx-xxx,xxx Range \$xxx.xxx-xxx.xxx Range \$xxx.xxx-xxx.xxx Industrial Pinefitter* **Flectrical Discharge Machining** MillwrightO* Tool and Die Maker* CNC Technician* Technician Pattern Maker Industrial Electrician* MachinistO* Industrial Machinery Registered Mold Maker TechnicianO Apprenticeship Maintenance MechanicO* Mechatronics Technician* Range \$xxx,xxx-xxx,xxx Range \$xxx.xxx-xxx.xxx Range \$xxx,xxx-xxx,xxx Manufacturing Machine DrafterO* **Electronics Engineering TechO** Mechanical Engineering Computer Network Production Planner Technician Operator O* SpecialistO Electrical Engineer Technician Logistics Analyst Electro-mechanical Manufacturing Engineer Tech Associate Degree Business Analyst* Technician Chemical Engineering TechO Range \$xxx.xxx-xxx.xxx Range \$xxx,xxx-xxx,xxx Range \$xxx,xxx-xxx,xxx Range \$xxx.xxx-xxx.xxx Range \$xxx.xxx-xxx.xxx Manufacturing Electrical EngineerO Process Engineer* Industrial EngineerO* Supply Chain Analyst Manager O* Mechanical EngineerO **Business Intelligence Analyst** Manufacturing Engineer* Procurement Manager* Bachelor Degree Operations Manager **Environmental EngineerO** Electrical EngineerO Data Warehouse Analyst **Chemical Engineer** and beyond Quality ControllerO* Computer ScientistO* Range \$xxx.xxx-xxx.xxx Range \$xxx.xxx-xxx.xxx Range \$xxx,xxx-xxx,xxx Range \$xxx.xxx-xxx.xxx Range \$xxx.xxx-xxx.xxx Click HERE for Postsecondary Postsecondary Options Postsecondary Options Postsecondary Options Postsecondary Options Postsecondary Options Options

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Advanced Manufacturing Regional Career Pathway: State (Page 2)



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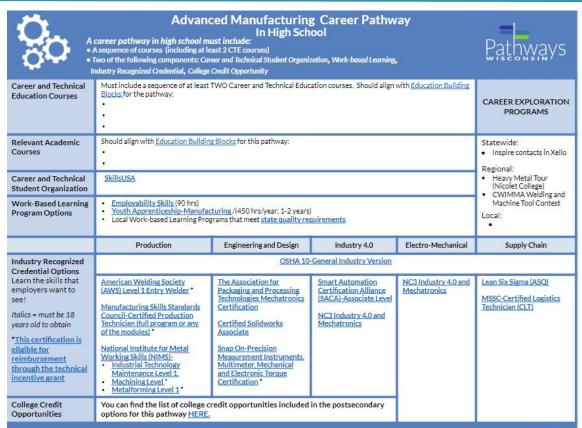
Advanced Manufacturing Regional Career Pathway: North Central Region (Page 1)

Advanced Manufacturing Career Pathway North-Central Wisconsin Region 2021-2022 EXPLORE: Click on the links to find the iob titles that seem most interesting to you to learn more! Save any jobs you are interested in from this career pathway in your XELLO account so that you can create an Academic and Career Plan (ACP) later on. Educational Engineering and Level Supply Chain Production Industry 4.0 Electro-Mechanical Design May also require work experience Engine/Machine Assembler Data Entry Clerk General Laborer Machine Operator Material Handler Shipping & Receiving Clerk Packager High School Diploma. Range \$19,500 - \$57,000 Certification Paint Technician * CAD Drafter () Robotic Welder * Electrical and Instrumentation Tech Robotics and Material Food Processing Operator Quality Technician * () Ouality Technician () * Industrial Engineering Tech Handler Technician* Welder * O Industrial Maintenance Mechanic* Inventory Control Certification or Mold Technician Robotics Technician * Electronics Technician () Machine Setter & Operator () Controls Technician Shipping and **Technical** Machine Assembler Receiving() Diploma Sheet Metal Worker * (**Production Technician** Range \$34,000 - \$97,000 Range \$30,000 - \$97,000 Range \$21,400 -Range \$24,000-\$92,000 Range \$21,750 - \$90,000 \$51 500 **CNC Technician** Mold Make Mechatronics Technician Millwright () * Industrial Pipefitter * () Industrial Electrician * **Electrical Discharge** Tool and Die Maker Electrical/Instrumentation Technician () Machining Technician * Pattern Maker Instrument Mechanic * Machinist () * Registered Welder-Fabricator Lubrication Technician * Apprenticeship Industrial Engineering Technician Maintenance Mechanic () * Sheet Metal Worker - Industrial * Range \$35,000 - \$99,000 Range \$24,600 - \$97,000 Range \$25,000-\$53,000 Range \$28,000-\$100,000 CNC Programmer* Industrial Designer (Electronics Engineering Tech Mechanical Engineering Technician Production Planner Automation Engineer Tech CNC Machinist * () Industrial Hygienist () Electrical Engineer Logistics Analyst () Network or Cybersecurity Technician () Specialist * O Associate Degree Electro-mechanical Technician Business Systems Analyst * () Maintenance Planner Chemical Engineering Tech Software Developer * Range \$31,000 - \$165,000 Range \$36,000-\$89,000 Range \$35,000-\$144,000 Range \$30,000 - \$97,000 \$30,000-\$120,000 Industrial Engineer () * Operations Manager * Electrical Engineer * () Process Engineer Supply Chain Manager Front Line Supervisor * Mechanical Engineer () Business Intelligence Analyst * Manufacturing Engineer * Procurement Manager Computer Scientist () * Safety Engineer **Environmental Engineer** Electromechanical Engineering Technologist Data Warehouse Bachelor Degree Systems/Reliability Engineer Environmental Engineer (Maintenance Manager/Superintendent () Analyst* and beyond Systems App Developer * Quality Manager * Quality Engineer () * Buyer Research and Development Warehouse Manager Paper Science Engineer Computer Systems Analyst * Forest Products Buyer Range \$30,000-\$208,000 Chemical Engineer () Range \$40,000 - \$190,000 Range \$35,000 - \$176,000 Distribution Center Manager Range \$38,000-\$193,000 Range \$30,000-\$161,000 Click HERE for Click HERE for Postsecondary Click HERE for Click HERE for Click HERE for Options Postsecondary Options Postsecondary Options Postsecondary Options Postsecondary Options Postsecondary Options

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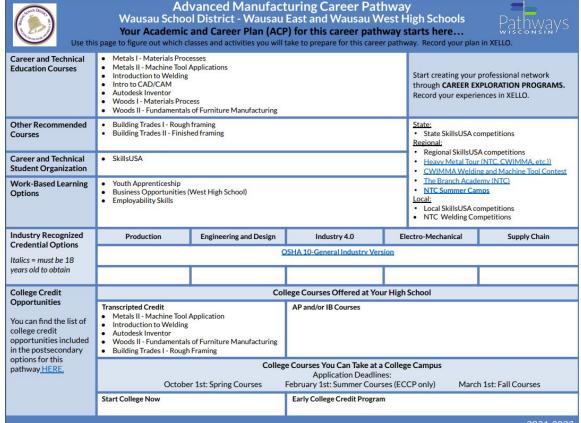
Advanced Manufacturing Regional Career Pathway: North Central Region (Page 2)



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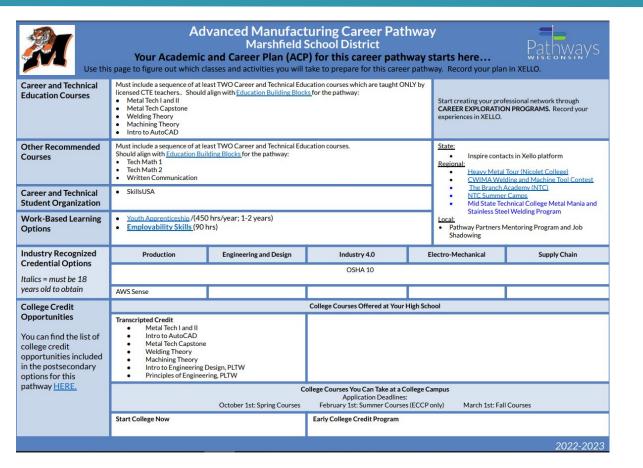
Advanced Manufacturing Regional Career Pathway: District Pathway Map Example (Page 2)



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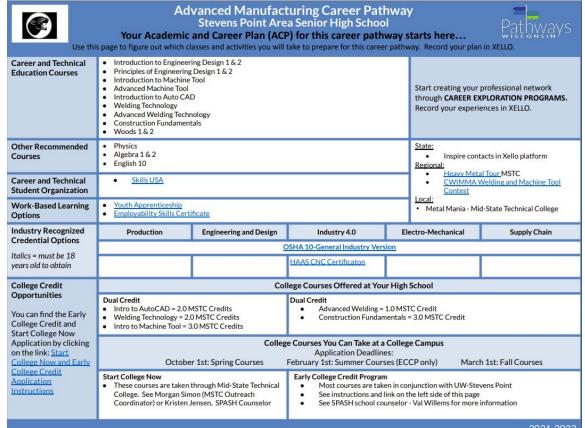
Advanced Manufacturing Regional Career Pathway: District Pathway Map Example (Page 2)



Created by district/school level leadership team



Advanced Manufacturing Regional Career Pathway: District Pathway Map Example (Page 2)



Created by district/school level leadership team



A Statewide Focus on Career Readiness

GOAL #1 Moving from Silos to Systems: a statewide Pre-K12 career readiness system so that all students in all districts can have equal access to essential career readiness programs and services.

GOAL #2: High Quality Student Access: Ensure all students in all school districts have equal access to high quality career readiness programs and services beginning in the elementary grades as outlined in Education for Employment (E4E) and Academic and Career Planning (ACP) state statute so that they graduate ready for success in their careers, postsecondary education, and community.

GOAL #3 Increased Business Engagement in PreK-12 Education: Increase the number of businesses in Wisconsin who partner with school districts to offer career readiness activities and develop Regional Career Pathways so that students are prepared with the technical employability skills needed for success in the workforce.

Higher Graduation Rates

 The graduation rate for CTE concentrators is 95% - 10 percentage points higher than the national average.

Source: Advance CTE, Career and Technical Education and Student Achievement (https://cte.careertech.org/sites/default/files/documents/fact-sheets/CTE_and_Student_Achievement_2020_0.pdf)

Increased Academic Achievement

 Early evidence shows that learners who engage in high-quality CTE, like career pathways, have higher achievement in academic subjects, such as English.

Source: Advance CTE, Career and Technical Education and Student Achievement (https://cte.careertech.org/sites/default/files/documents/fact-sheets/CTE and Student (https://cte.careertech.org/sites/documents/fact-sheets/CTE and Student (https://cte.careertech.org/sites/documents/fact-sheets/CTE and Student (https://cte.careertech.org/sites/documents/fact-sheets/CTE and Students/fact-sheets/CTE and Students/fact-sheets/CTE

Higher Earning Potential

 The US Department of Education found that eight years after their anticipated graduation date, students who participated in CTE courses in high school had higher median earnings than the students who did not participate in CTE courses.

Source: US Department of Education, *Bridging the Skills Gap: Career and Technical Education in High School* (https://www2.ed.gov/datastory/cte/index.html)

Prepared for Postsecondary Education

Dual enrollment programs were found to have positive effects on students'
completing high school
general academic achievement in high school
degree attainment in college
college access and enrollment
credit accumulation in college

Source: Institute of Education Sciences, *Dual Enrollment Programs: Transition to College* (https://ies.ed.gov/ncee/wwc/InterventionReport/671)

Prepared for the World of Work

- CTE provides a strong pathway for learners to prepare for the future of work by:
 - Equipping learners with real-world skills, such as entrepreneurial and employability skills, that are foundational and transferable across rapidly shifting sectors and work activities;
 - Placing learners on a path to postsecondary credential attainment that translates into high-skill, high-wage and in-demand occupations;
 - Bringing business and industry to the table to ensure that CTE programs are relevant and future focused;
 - Closing achievement and opportunity gaps by placing an intentional focus on equity and providing each learner with an opportunity for career success;
 - Supporting learners' efforts to upskill through programs of study that support stackable and shortterm credentials of value; and
 - Encouraging partnerships between K-12, postsecondary and industry through program of study frameworks

Source: Advance CTE, CTE Prepares Learners for the Future of Work

(https://cte.careertech.org/sites/default/files/documents/fact-sheets/CTE_Prepares_Learners_Future_Work_202_0.pdf)

A Pipeline for Employers

 93% of employers already recruiting from CTE (including Youth Apprenticeship, Career Pathway Programs) saw the programs as beneficial to their bottom line.

Source: Advance CTE, Communicating the Value of CAREER TECHNICAL EDUCATION TO EMPLOYERS

(https://cte.careertech.org/sites/default/files/documents/fact-sheets/EmployerResearchReport_KeyMessages.pdf)



Why Should My District/School Adopt the RCP Model?

High school students who participate in a career pathway are more likely to:

- Graduate high school on time
- Pursue a postsecondary credential
- Complete postsecondary education in fewer years
- Owe less in student loans
- Gain access to a valuable network of job contacts
- Gain important work-readiness skills

This is about ENGAGEMENT leading to college, career, and community ready graduates!



Outcomes of completing a career pathway: https://files.eric.ed.gov/fulltext/ED565467.pdf



Remember: Elements of RCPs are included in School Report Cards

Participation by To	pe of Postsecondary Prepodule of Dual Enrollment	aration INDUSTRY-RECOGNIZED CREDENTIALS	WORK-BASED LEA	ARNING	order to sho doing. Have	s data for your st wcase the great ve students share t goals to grow the	work you are heir success
School State	School State	School State	200000	tate	1	ar! Ensure your d	
28.5% 19.9% 286 students successfully	27.4% 18.6%	0.0% 2.8% No students earned an industry-	1.7% 3.	4% pated in a	1 -	ccurately reporte	•
completed at least one Advanced Placement or	completed at least one dual enrollment course.	recognized credential.	Participa Participa	tion by Typ	e of Postsecondary Prep	aration	
International Baccalaureat course.	е		ADVANCED	COURSES	DUAL ENROLLMENT	INDUSTRY-RECOGNIZED CREDENTIALS	WORK-BASED LEARNING
			School 50.6%	State 19.9%	School State 29.2% 18.6%	School State 8.5% 2.8%	School State 3.5% 3.4%
			453 students	successfully	261 students successfully	76 students earned at least one	31 students participated in a

completed at least one

Advanced Placement or

completed at least one dual

enrollment course.

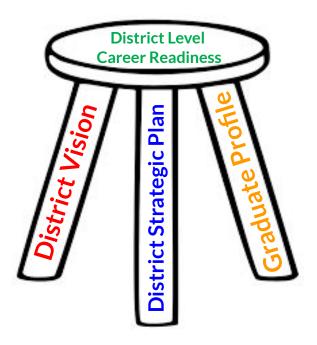
ADVANCED COURSES		DUAL ENROLLMENT		INDUSTRY-RECOGNIZED CREDENTIALS		International Baccalaureate course.	
School	State	School	State	School	State	School	State
0.0%	19.9%	0.0%	18.6%	4.6%	2.8%	11.2%	3.4%
No students successfully completed an Advanced		No students successfully completed a dual enrollment		13 students earned at least one industry-recognized credential.		32 students participated in a work-based learning program.	
Placement or Baccalaureat	r International te course.	course.					



industry-recognized credential.

work-based learning program.

Benefits of District Level Career Readiness Work

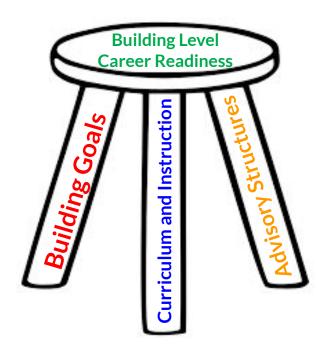


Benefits:

- High expectations for ALL
- Equitable graduation options for ALL
- Increased and sustained community engagement
- Creates relevance for the entire educational system
- Increased commitment to academic process
- Supports projected outcomes



Supporting Career Readiness At the Building Level





What are your next steps?



The Role of RCPs At Your School

- Does your school offer any current RCPs?
 - Yes
 - How are you using those available RCPs (depending on what you teach) in your curriculum and instruction?
 - How are students engaging with the maps?
 - How are you communicating about it to students, parents/guardians, other educators, community partners, etc?
 - No
 - Does your district meet the requirements to offer the pathway?
 - Yes
 - Contact your regional career pathway coordinator to begin the process
 - No
 - Discuss with building leadership team which elements are missing that could be added in order to offer the pathway
 - Unsure
 - Ask your regional career pathway coordinator about your district's/region's start

The Role of RCPs At Your School

- How can you take back what you learned today about RCPs in order to impact the career readiness culture at your school?
 - How do you see RCPs enhancing the work of Academic and Career Planning at your school?
 - What is different about RCPs from what you are currently doing at your school when it comes to career readiness and career exploration?
 - What is the value of RCPs at your school?
 - How can/do RCPs connect to your district vision and strategic plan?
 - How can/do RCPs connect to your building goals?

Making Intentional Connections

This is NOT a "Best Kept Secret"

- Your district/school must continually promote the culture of career readiness that they are committed to with students, families, staff, community partners, and other stakeholders. Ways to do that include making it a part of your:
 - Professional Development
 - Academic and Career Planning Processes
 - Open House Night
 - Course Registration Night
 - Teacher Conference Night
 - Career Expo Night
 - School Communications
 - District Communications
 - Curriculum and Instruction Planning
 - Visioning Process
 - And...
 - And...
 - And...



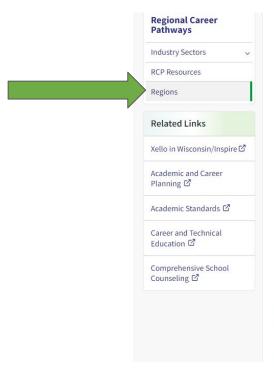


Learn More

Check out the Regional Career Pathways in YOUR region at

https://dpi.wi.gov/pathways-wisconsin/regional-pathways-project

REGIONAL CAREER PATHWAYS / REGIONS

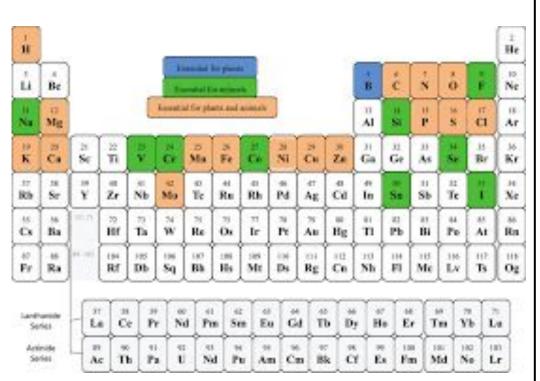




For the purposes of developing and disseminating regional career pathways, Wisconsin is divided into seven regions. A region is defined by the geographic boundaries of the local regional economic development organization (REDO). Regional career pathway collaborative groups consist of representation from employers, workforce and economic development organizations, higher education districts, and CESAS.



What does a "Culture of Career Readiness" look like?



What essential elements did you identify at the start of the presentation that were part of the discussion today?

What essential elements did we discuss today that you can add to your list?

Student Engagement Practices RCPs District Vision
District Strategic Plan Graduate Profile Building Goals
Curriculum and Instruction Advisory Structures
Communication Plans/Process Data

What elements didn't we discuss today that are essential to this work?

How do all of these elements work together to ensure your graduates are college, career, and community ready?

Regional Career Pathway Contacts

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Region	Regional Coordinator	Email		
The Great Northwest	Dani Lewandowski	danil@cesa11.k12.wi.us		
North Central	Lynn Aprill	laprill@cesa8.org		
The New North	Tania Kilpatrick	tkilpatrick@cesa6.org		
7 Rivers Alliance	Amanda Langrehr	alangrehr@cesa4.k12.wi.us		
Prosperity Southwest	Darla Burton	dburton@cesa3.org		
MadREP	Gene Dalhoff	gdalhoff@madisonregion.org		
M7	Eric Hill	ehill@cesa1.k12.wi.us		

